



CASE STUDY

# Data Protection & Cloud Security Solutions



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CloudFirst supports a casino client in updating their data protection with a future-ready solution.

## Customer Overview

Located in SoCal's entertainment capital, this casino spa resort includes a Las Vegas-style casino with an expansive gaming floor featuring over 2,000 slot and video machines.



### Challenges Of Cloud Security

- ▲ The customer was in search of cloud backup solutions that would make their data accessible and in a secondary, secure location.
- ▲ They were under heavy regulations as they were located on tribal ground.
- ▲ The customer needed an action-oriented provider who would accommodate their unique needs and collaborate with them to address those needs.



### How We Delivered

- ▲ CloudFirst offered the unique managed on-prem backup solution the customer required to operate efficiently.
- ▲ CloudFirst's Veeam experience, expertise, speed of engagement, and delivery flexibility set us apart from competitors.
- ▲ CloudFirst forged a path to get the customer the best solution based on their ideal turnout.
- ▲ The customer appreciated the amount of time and dedication CloudFirst applied to the solution process compared to competitors.

### Impact Of Cloud Security Solutions

- ▲ The customer now has a comprehensive and compliant data protection solution in place, including immutable copies of their data as well as warm replications for quick restoration in the event of an outage.
- ▲ CloudFirst offered expertise to update and reshape the tribal laws regarding the backup of essential data.
- ▲ The customer was one of the first Native-owned casinos to successfully complete off-site backups.

### Solution

- ▲ Local & Remote Data Protection
- ▲ Microsoft 365 Backups

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