



CASE STUDY

Cloudfirst Supports Manufacturer With Standardized & Efficient Data Protection Services Across All 50 Sites



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The customer is a manufacturing and design company for consumer-packaged goods with over 50 locations/sites.



Challenges Of IT For Manufacturing

- ▲ **Timely Product Delivery:** The customer sought to improve on-time product delivery, a crucial factor in increasing client loyalty.
- ▲ **Lack of Standard Data Protection Practices:** With over 50 sites, each with unique site architectures, the customer grappled with the complexity of managing multiple backup solutions, resulting in inconsistencies between sites.
- ▲ **Inefficient Data Processes:** Standardizing IT architecture across all sites was imperative to streamline operations and improve overall efficiencies.



How CloudFirst Delivered

- ▲ **Innovation:** CloudFirst introduced the Veeam Solution to the customer, both as an on-site backup tool and for off-site cloud backups.
- ▲ **Experienced Team:** Leveraging CloudFirst's extensive expertise in Veeam solutions, we provided precisely the IT support for manufacturing the customer required, leading the way to operational freedom.
- ▲ **Comprehensive Solution:** CloudFirst provided a unique holistic on-prem solution, including all hardware, software, and management.
- ▲ **Flexibility:** CloudFirst created and documented standard processes for all 50 of the customer's sites.

Impact Of It Support For Manufacturing

The customer experienced zero downtime during the migration process and now benefits from standardized data protection processes and retention policies across all 50 sites. The CloudFirst team provided continuous support and guidance, facilitating multiple phases of strategic improvements aimed at standardizing and documenting the backup processes and architectures across all sites.

Veeam Cloud Connect cloud backup services were also integrated into the customer's solution to adhere to the best practice of the 3-2-1 Veeam Data Protection strategy. Following implementation, each site was equipped with appropriately sized appliances tailored to their specific requirements. Moreover, the deployment was completed two years ahead of schedule, underscoring the efficiency of CloudFirst's services.

CloudFirst now manages backups, oversees new deployments and retirements, and troubleshoots Veeam Onsite Backups across all 50 sites. As a result, the customer successfully offloaded all related tasks to CloudFirst and avoided the need to hire two full-time employees, resulting in significant cost savings and greater financial freedom.

Solutions

- ▲ On-Premise Data Protection
- ▲ Cloud Backups

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