



CASE STUDY

Modernized IT Infrastructure



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CloudFirst supports a dental client to solidify their growth with seamless transition to an enhanced IT solution that's built for tomorrow.

Customer Overview

Founded in 1991 by dedicated dental professionals, this customer is a leading provider of multi-specialty dental and orthodontic care primarily servicing the Southern California market. Through its 40 state-of-the-art dental care practices across California, the customer provides the highest standard of care in over 425,000 patient visits each year using the latest technologies.



Challenges Of IT Modernization

- ▲ The customer brought on a new CIO as part of a plan for growth after private equity investment. They needed a provider who would enable their growth by building and managing their updated IT solution.
- ▲ They needed to update decades-old legacy gear and tools with future-ready systems.
- ▲ The customer needed to stabilize their infrastructure and offload the work of cloud management.
- ▲ Their biggest pain point was their past backup solution that didn't work properly and was at risk of data loss.



How We Delivered

- ▲ CloudFirst stood out among competitors for our creativity and innovative approach while crafting their solution.
- ▲ CloudFirst demonstrated technical skill and thoughtful service before and after the deal process.
- ▲ The customer was delighted by CloudFirst's clear and timely communication and responsiveness.

Impact Of Cloud Solution

- ▲ CloudFirst gave the customer the portability to scale their organization and go where others can't.
- ▲ They now have more time and operational freedom to focus on business initiatives.
- ▲ The customer has a comprehensive, compliant, and up-to-date data protection and cloud solution in place.

Solution

- ▲ Cloud Managed Services
- ▲ Disaster Recovery as a Service
- ▲ Data Protection – Backup as a Service, local & on-site
- ▲ CloudFirst Cloud
- ▲ Managed Networking

Contact us today: cloudfirst.host/contact-us

Find more information on our solutions: cloudfirst.host/solutions