# Cloudfirst Supports Nonprofit Client With Seamless Transition To A Secure Virtual Desktop Remote Work Solution

CloudFirst

cloudfirst.host

This nonprofit supports children and adults with autism, together with their families, in achieving greater independence.

## Challenges Of Thin Clients For Remote Workforce

The customer relied on a legacy Citrix-based VDI system serving 500 end users alongside a small production environment hosted by their local MSP, who was transitioning out of the hosting business. With a strict 30-day deadline looming, they urgently sought a new provider capable of managing their legacy environments. Additionally, they aimed to migrate legacy applications to the cloud as part of their solution requirements. As a nonprofit, they also faced a tightly constrained budget that could not be surpassed.

## Why CloudFirst Won

▲ **Open Communication:** CloudFirst assisted the customer in conducting a thorough analysis of all competitors. The level of engagement and commitment demonstrated by the CloudFirst engineering team surpassed any previous experiences encountered during their provider search.

▲ **Experienced Team:** Leveraging CloudFirst's extensive expertise in VMware solutions, we provided precisely the knowledge the customer required, leading the way to peace of mind.

▲ **Speed of Delivery:** CloudFirst executed quick deployment, managing a bicoastal solution and efficiently migrating the customer from Citrix to VMware Horizon. CloudFirst's swift execution enabled a seamless transfer of data, well before the deadline.

▲ **Comprehensive Solution:** CloudFirst presented the customer with a comprehensive solution, simplifying the process by consolidating all requirements into a single vendor contract.

▲ **Training:** CloudFirst provided training for the customer's internal IT team, empowering the customer to confidently navigate and utilize their new VMware Horizon platform and giving them the freedom to focus on the needs of their clients.

## Impact Of Virtual Desktop Solution

CloudFirst seamlessly transitioned the customer from a Citrix platform to the CloudFirst VMware Horizon solution within the required timeframe, effectively optimizing their return on investment by reducing Citrix license expenses by $80K. CloudFirst conducted this migration with zero downtime, ensuring uninterrupted client operations throughout the upgrade process. The customer now benefits from a secure remote work solution for their staff as well as true backups and redundancy for the first time, instilling confidence in the security of their data against potential emergencies or natural disasters. Despite initially budgeting for less, they ultimately committed to a 30% increase in expenditure, recognizing the value of the high-availability solution provided by CloudFirst. Consolidating all services under a single provider, the customer achieved significant cost savings.

## Solutions

▲ Desktop as a Service
▲ DRaaS
▲ Private Cloud
▲ Production
▲ Backups

**Contact us today:** cloudfirst.host/contact-us
**Find more information on our solutions:** cloudfirst.host/solutions