CASE STUDY

Secure Cloud Managed Data Center Services & Migration

CloudFirst

cloudfirst.host

CloudFirst supports a healthcare provider with seamless cloud migration, a tech refresh, and a resilient cybersecurity solution for freedom at last.

Customer Overview

This healthcare nonprofit is the largest local provider of behavioral health and crisis intervention services in their area, serving approximately 7,500 people annually. They had multiple locations and were considering buying a local hospital when they engaged CloudFirst to forge a path to better cloud security for their patient data.

Challenges Of Cloud Management

- The customer has been growing and their IT team was overwhelmed.
- They were looking to consolidate to one MSP to manage all their services.
- Their vCIO was struggling to keep the lights on while modernizing their IT to provide value.
- Their environment and licensing were nearing end-of-life and they wanted an OpEx solution.
- Along with moving to the cloud, they also needed a secure DaaS solution.

How We Delivered

- CloudFirst delivered a complete solution encompassing infrastructure, software, security, and managed cloud services.
- CloudFirst acts as a "one-stop shop" for all of their VMWare, Windows, and Veeam licensing.
- CloudFirst leads the industry in VMware experience, expertise, speed of engagement, and delivery flexibility.

Impact On Security And IT Architecture

- CloudFirst migrated the customer from physical hardware to the cloud, modernizing their environment for a future-ready solution.
- The customer now has a comprehensive and compliant cybersecurity solution in place including endpoint detection & response (EDR) and managed detection & response (MDR).
- With CloudFirst managing their technology stack, the customer can now focus on future-facing business initiatives like a new website and patient projects.

Solution

- CloudFirst Managed Private Cloud
- Managed Data Loss Protection
- M365 Backup-as-a-Service
- MDR/XDR

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