IBM i Cloud Hosting

CloudFirst

cloudfirst.host

CloudFirst modernized a client's mission-critical IT systems without disruption.

"You don't really know how good someone is until there's a problem. That's when you find out how good a partner you have. With CloudFirst, the initial setup was painless, and we had precious few problems"

Dean Proffer, McVean Trading and Investments

Customer Overview

McVean Trading and Investments is a mid-market financial services company that specializes in agricultural products. As of October 2025, the company employs over 80 individuals and serves over 2,000 accounts with equity in excess of $331M.

Challenges Addressed By IBM i Managed Services

- The customer was operating legacy IBM i systems and local VMware clusters to support mission-critical trading operations, resulting in rising costs and operational burden for on-prem hardware maintenance.
- Their disaster recovery (DR) was unreliable, using local replication to multiple boxes.
- They had limited geographic resilience for vendor connectivity and business continuity
- McVean had no way to modernize without disrupting their trading operations.

How CloudFirst Delivered

- CloudFirst has deep expertise in modernizing IBM i series infrastructure with cloud hosting solutions and managed services.
- CloudFirst came recommended by a trusted peer.
- They recognize our smooth, professional execution during setup and integration.
- McVean saw our ability to not only host their IBM i but also provide a path to further modernization.

Impact Of IBM i Cloud Hosting And Migration

- The customer seamlessly migrated their on-prem IBM i environment to CloudFirst's hosted cloud environment without any disruption.
- We rapidly implemented secure VPN connectivity.
- CloudFirst's environment provides options for geographically dispersed disaster recovery.
- The customer is considering further modernization efforts, such as having CloudFirst take on VMware management.

Solution Highlights

- IBM i cloud hosting
- Secure VPN integration
- Resilient hosting environment for geographically redundant disaster recovery

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